

We look forward to meeting you and learning about your business. The following information should answer some questions you may have and make your visit more productive for you.

- When you check in at the Welcome Desk (look for the BNI Sign), you will be asked for 2 business cards. These cards will be used by our President to introduce you and to invite you to tell us about your business,
- Parking at the hotel is free of charge. On the rare occasion when the parking lot is full, you can park either on Alexandra Road (free until 9:00am) or at the Lansdowne Mall across the street. Please note the stall number and let one of the chapter visitor hosts know when entering the hotel,
- The meeting starts at 7:15am and finishes promptly at 9:00am,
- If you know of someone else who would like to attend the meeting, please let us know and we will send them an invitation as well,
- When you come into the hotel, one of visitor hosts will greet you in the lobby (look for the BNI sign) and will introduce you to our Secretary / Treasurer, who will arrange for payment of the breakfast and give you a nametag,
- Cost of the breakfast is \$22, which can be paid by credit card or cash (you will receive a receipt),
- If you have any special meal requests (vegetarian, vegan, etc), the hotel can accommodate you, please let the waiter know,
- When you come into the meeting room take a moment to place your business cards or other promotional material at the information table in the room,
- You will have an opportunity to introduce yourself & your business to the group; We suggest your introduction cover the following:
  - Your name and company name,
  - What you / your company does,
  - What would be a good referral for you,
  - Repeat your name / company name,
  - Tag Line (if you have one),
- For Example – My name is Jane Smith and I am with ABC Company. ABC Company is the premiere distributor of XYZ in the Greater Vancouver Area. A good referral for me today would be a person or company that is looking to increase their bottom line results through the use of XYZ. Again my name is Jane Smith of ABC Company, and as we like to say “Go to ABC for XYZ”
- **Please note in order to keep the meeting on schedule, introductions are timed and are required to be one minute or less.**



Driven Dragons Chapter  
Sheraton Four Points Hotel  
8368 Alexandra Road,  
Richmond, B.C.

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Sheraton Four Points Hotel  
8368 Alexandra Road,  
Richmond, B.C.

Phone: 604-214-0888



For more information about our chapter visit [www.drivendragons.com](http://www.drivendragons.com)

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